

# MOHAMED SHAHEEK

IT AND DIGITAL SPECIALIST

#### About Me

As the IT and Digital Head at GCR Group Of Companies, I've implemented transformative solutions across 30+ branches in the UAE. From establishing a central warehouse structure and deploying ERP solutions to introducing HR management software, my focus is on seamless integration and optimization of multiple software systems. I bring a dynamic approach, having engaged with telecom providers, online aggregators, and influencers, ensuring a holistic understanding of the digital landscape. My commitment to leveraging technology for business success continues to drive impactful digital transformations.

## Personal Details

Nationality: Indian D.O.B: 13/05/1999 (24) EID Num: 784-1999-3342213-3 Driving Licence: Light (Auto)

Visa Expiry: AUG 2024

### Education

### Bachelor of Business Administration

**Bharathiar University** 2019 - 2022

#### Contact Me

- Al Karama, Dubai, UAE
- +971 544711308
- shaheerfinu@gmail.com

# Portfolio



# **EXPERIENCE**

## **APR 2022 - Present** GCR Group Of Companies Dubai, UAE

## IT and Digital Head

- Worked as IT and Digital Head for a group of companies with 30+ branches across UAE
- Implemented ERP and integrated with existing software
- Developed social media strategies
- Centralized online aggregators and online menus
- Created and hosted multiple websites and web apps
- Implemented central warehouse and inventory from scratch
- Installed and configured physical servers and databases
- Proficient in ERP, POS, integration, MS SQL, MIS
- Authorized person for all telecom providers
- Managed captive portal and WiFi configurations.
- Optimized LAN and VPN setups for efficient data transmission.
- Configured Dubai Municipality Foodwatch system.
- Oversaw PABX systems for streamlined telecommunication.
- Implemented Attendance System (Cosec Matrix)

# Dec 2022 - APR 2022 **FREELANCER**

Kerala, India

# Tech and Digital support

- Guided startups to success in the digital and IT field
- Automated lead channels, generated leads through digital and organic marketing
- Managed 15+ client's digital profiles
- Created quality customer feedback
- Built landing pages and sales funnels
- Planned offline campaigns for brand awareness

### Sep 2021 - Dec 2022

## **Qubeta Mercury** Academy

Kerala, India

## IT and Digital Head

- Part of Tele-Sales Department, CRM-based
- Lead to Sale Management
- Trained a team of 60+ tele-sales employees
- Proficient in Malayalam, English, Tamil tele-sales processes
- Gained experience in CRM and lead management
- Tech and Digital Support

# Sep 2019 - May 2021 Rootsys Technologies

Kerala, India

## Manager

- Managed requirement-based IT projects
- Led a team of developers
- Developed ERP, POS Billing, Hospital Management, Marketplace,

E-Commerce applications

- Recruited and trained developers
- Conducted market research for building E-Commerce and ERP solutions
- Ventured into the world of B2B business

## May 2019 - July 2019 Syntax Soft-Tech India Pvt. Ltd Kerala, India

## Full Stack Developer

- Full Stack Android Developer with PHP as backend
- Provided assistance to students in building school/college projects
- Developed strong team-leading skills



## **PRO SKILLS**

- Project Management
- Vendor Management
- Cross-functional Collaboration
- Strategic Planning
- Data Analysis
- ✓ Innovative Problem-Solving
- Inventory Managment
- Google Ads & Analytics
- Meta & Google Ads

- POS & ERP
- IVR & CRM
- MYSQL & MS SQL
- VPS (aapanel)
- PABX Managment
- ✓ VPN (DrayTek)
- Google Business
- Captive Portal
- Facebook Pixel